

VONOVIA

## Acquisition profile VONOVIA Germany

We provide people with a home.

VAOP-A Projekt

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## We buy residential properties.

VONOVIA



### ABOUT US

- › Vonovia has been listed in the stock market since 2013.
- › We have been listed in the **DAX 40** (formerly DAX 30) since 2015. We are one of the leading housing companies in Europe and the largest private housing company in the German market.
- › We offer the security of a high-performing company and aim to continue growing, which is why we are acquiring suitable residential portfolios.
- › Vonovia has sufficient resources available from its ongoing operating business and various capital initiatives. Transactions are generally financed 100% from own funds.

### ACQUISITION CRITERIA



#### LOCATIONS

- › Germany-wide
- › Metropolitan areas and metropolitan regions
- › Solid, sustainable locations with a future



#### DEAL TYPE

- › Asset Deals
- › Share Deals



#### VOLUME

- › From approx. 100 housing units (in neighbourhood context)

### SEGMENTS:

#### TO HOLD

- › Multi-family houses, residential complexes, within a neighborhood context
- › Market-driven property condition
- › Commercial share max. 15% of the portfolio (based on rental income)
- › Eligible for privatization, no properties with partial unit sales, Free-financed and publicly subsidized/funded properties

#### MANAGE TO GREEN

- › Multi-family houses, residential complexes, quarters
- › Market-driven property condition
- › Commercial share max. 15% of the portfolio (based on rental income)
- › Eligible for privatization, properties with partial unit sales
- › Freely financed and publicly subsidized/funded properties

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We look forward to getting in touch with you.

**VONOVIA**



## ACQUISITION PROCESS AT VONOVIA

- Please send us suitable portfolios **by email** to the **address listed on the right**.
- Whether you are a private individual, company, community of heirs, foundation, association, municipality, or other public-law corporation, we take into account the different interests and requirements of owners and respond to individual wishes. We also welcome offers from brokers and agents.
- We guarantee a **professional transaction process**.
- After reviewing the initial documents, you will receive a response from us shortly.
- **Fast and smooth integration.** Thanks to our many years of experience in purchasing residential portfolios of all sizes and our nationwide presence in Germany, we are able to quickly and smoothly integrate residential portfolios acquired in any region into our company and manage them in a customer-friendly manner using our corresponding infrastructure.



## CONTACT

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**E-MAIL:**  
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### AGENT REFERENCE:

If you are not the owner of the property portfolio offered, please provide written proof with the offer that you have been directly commissioned by the owner to sell or broker the portfolio.